

TRUSTEES IN THE FINTECH WORLD

SPEAKERS'
PROFILE



Alex Toh
Senior Associate
Baker McKenzie.Wong & Leow

Alex's practice centers on advising technology clients on transactional, advisory and compliance matters. He draws on a diverse range of experience including dispute resolution, transactional (commercial & technology), advisory and compliance. He has represented clients from different sectors including fintech, semiconductor, manufacturing, banking, risk consulting and oil & gas. He holds a Masters in Law, Science and Technology from Stanford University, and has experience in both United States and in Asia Pacific countries including Singapore, China, Hong Kong, Taiwan, Japan and India. Having also worked in-house, he is familiar with operational issues and on the ground difficulties and sensitivities in various jurisdictions.

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Practice focus

Alex's specializes in technology and commercial transactions and advisory work with a focus on the technology sector.

For pitches to private sector in-house legal teams: Having worked in-house in APAC and US, Alex also brings an on-the-ground familiarity with the role of in-house counsel to his practice.

Representative clients, cases or matters

Alex has experience advising on and negotiating technology and commercial transactions for businesses both in US and in Asia, including:

Technology and Commercial Transactions

- A successful government tender for the supply of semiconductor products for Singapore's next generation intelligent transport systems.
- Test and assembly and warehousing agreements for setting-up a global manufacturing and supply hub in Taiwan.
- A vendor managed inventory (VMI) agreement with a major US telecommunications equipment manufacturer.
- Setting up of a distributorship in India and dissolution of a distributorship in Japan.
- Global purchasing deal for key semiconductor manufacturing equipment worth several million USD.
- Manpower augmentation agreements for engineering and development.
- Strategic sales agreements with a major Chinese telecommunications equipment manufacturer.
- Working on the APAC side of a global consortium agreement that included several major semiconductor and electronics companies.

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Licensing

- Outsourcing agreement for the development of software for a US semiconductor company in APAC.
- Licensing of source code for development and use in third party products.
- Licensing of technology for joint development of software defined network solutions for use in telecommunications and cloud applications.

Product Counselling & Advisory

- Partnering with the product development teams of a major Fintech company in the US on marketing, privacy, regulatory and other legal issues for products that include data analytics, email and banner promotions, tools for online merchants and an online customer service tool.
- Advised on risks in operating R&D, manufacturing sites and sales offices in APAC countries, including grey market trading, IP enforcement environment, inventors' compensation, corruption and antitrust for a US semiconductor company.
- Advised a major international bank in negotiations in an investment dispute over transactions and losses on a client's trading account.
- Advised risk consultancy group on obligations under the Kidnapping Act in Singapore.
- Localized and implemented compliance with corporate practices and policies within Asia Pacific, including updating and advising on relevant regulatory changes the Companies Act, "Anti-Sexual Harassment" Act and

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CSR regulations in India, dispatch worker rules in Japan and Inventors' Compensation in China.

- Advised international corporations, local companies and employees on various employment issues, including termination of employment of C-suite and executive management level employees, wrongful dismissal, change of scope of employment and constructive dismissal, post termination obligations, including reporting obligations under the Financial Advisors Act.

Dispute Resolution

Alex has represented clients on a board range of commercial disputes including:

- A complex cross-border litigation involving causes of action in economic torts, breach of contract, misuse of confidential information and defamation/malicious falsehood.
- Walton International Group (Singapore) Pte Ltd and others v Yau Kwok Seng Winston and another, [2011] SGHC 144; Walton International Group (Singapore) Pte Ltd v Loh Pui-Pui Sharon, [2011] SGHC 145
- A fraud action in the High Court to recover a portion of USD 25 million from various trusts.
- Wee Chiaw Sek Anna v Ng Li-Ann Genevieve (sole executrix of the estate of Ng Hock Seng, deceased) and another [2012] SGHC 197
- Conducted a dawn raid for an oil major involving the simultaneous service, search and seizure of evidence at multiple premises.
- Represented international consultancy against former employees who had allegedly set up a competitor in breach of their post-termination obligations.

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- Represented equipment design and manufacturing company in an action for breach of confidential information and post-termination obligations.

Professional affiliations

- Singapore Corporate Counsel Association, General Committee Member and Peers sub-committee Chairperson (2013 - 2016).
- Law Society of Singapore, Member (from 2008), Young Lawyers Committee, Member (2009).
- Singapore Academy of Law, Member (from 2008).

Education and Admission

Education

- Stanford Law School, Masters Degree in Law, Science and Technology, LL.M. (2017)
- National University of Singapore, LL.B. (2007)
- TMC Academy / Monash College, Higher Diploma in Computing Science (2003)

Admission

- Advocate & Solicitor of the Supreme Court of Singapore since May 24, 2008.
- Attorney, State Bar of California since 5 December 2017.